



BRITANNIA INDUSTRIES LIMITED

Regd. Office: 5/1 A Hungerford Street, Kolkata - 700 017

Audited financial results

For the quarter and six months ended 30 September 2010

Rs. in Crores

| S.No. | PARTICULARS | THREE MONTHS ENDED | | SIX MONTHS ENDED | | YEAR ENDED |
|-------|--|--------------------|--------------|------------------|---------------|---------------|
| | | 30.09.2010 | 30.09.2009 | 30.09.2010 | 30.09.2009 | 31.03.2010 |
| | | (Audited) | (Audited) | (Audited) | (Audited) | (Audited) |
| 1.(a) | Net Sales | 1,094.77 | 858.51 | 2,005.88 | 1,589.75 | 3,401.40 |
| (b) | Other Operating Income | 2.76 | 4.23 | 5.73 | 6.85 | 15.20 |
| 2. | Expenditure | | | | | |
| (a) | (Increase) / decrease in stock in trade and work in progress | (40.51) | (27.98) | (24.08) | (25.29) | (21.35) |
| (b) | Consumption of raw / packaging materials | 642.54 | 472.81 | 1,140.28 | 860.42 | 1,877.14 |
| (c) | Purchase of traded goods | 119.11 | 73.82 | 201.87 | 128.01 | 313.12 |
| (d) | Employees cost | 29.25 | 25.52 | 55.02 | 49.62 | 99.52 |
| (e) | Depreciation and amortisation | 10.34 | 9.35 | 20.31 | 18.47 | 37.55 |
| (f) | Conversion and other related charges | 91.24 | 73.10 | 164.38 | 135.60 | 288.41 |
| (g) | Advertisement and sales promotion | 77.37 | 71.23 | 145.72 | 122.76 | 268.80 |
| (h) | Other expenditure | 122.88 | 96.23 | 227.17 | 185.15 | 415.88 |
| | Total | 1,052.22 | 794.08 | 1,930.67 | 1,474.74 | 3,279.07 |
| 3. | Profit from operations before other income, interest and exceptional items (1-2) | 45.31 | 68.66 | 80.94 | 121.86 | 137.53 |
| 4. | Other income | 9.71 | 8.38 | 27.78 | 21.27 | 40.33 |
| 5. | Profit before interest and exceptional items (3+4) | 55.02 | 77.04 | 108.72 | 143.13 | 177.86 |
| 6. | Interest | 9.70 | 0.88 | 19.10 | 1.70 | 4.23 |
| 7. | Profit after Interest but before exceptional items (5-6) | 45.32 | 76.16 | 89.62 | 141.43 | 173.63 |
| 8. | Exceptional item | (1.30) | (6.98) | (1.39) | (13.96) | (52.86) |
| 9. | Profit (+) / loss (-) from ordinary activities before tax (7+8) | 44.02 | 69.18 | 88.23 | 127.47 | 120.77 |
| 10. | Tax expense | (12.15) | (10.11) | (23.53) | (21.03) | (4.27) |
| 11. | Net profit (+) / loss (-) from ordinary activities after tax for the period (9+10) | 31.87 | 59.07 | 64.70 | 106.44 | 116.50 |
| 12. | Extraordinary item (net of tax expense) | - | - | - | - | - |
| 13. | Net profit (+) / loss (-) for the period (11-12) | 31.87 | 59.07 | 64.70 | 106.44 | 116.50 |
| 14. | Paid-up equity share capital (face value of Rs. 2 each) | 23.89 | 23.89 | 23.89 | 23.89 | 23.89 |
| 15. | Reserves and surplus excluding revaluation reserves as per balance sheet of previous accounting year | | | | | 372.36 |
| 16. | Earnings per share before and after extraordinary items [Refer note 10] | | | | | |
| | - Basic (Rs.) | 2.67 | 4.94 | 5.42 | 8.91 | 9.75 |
| | - Diluted (Rs.) | 2.67 | 4.94 | 5.41 | 8.91 | 9.75 |
| 17. | Debenture redemption reserve | - | - | - | - | - |
| 18. | Debt equity ratio | | | 0.94 | 0.03 | 1.08 |
| 19. | Debt service coverage ratio | | | 5.55 | 67.85 | 26.72 |
| 20. | Interest service coverage ratio | | | 5.62 | 76.24 | 29.61 |
| 21. | Public shareholding | | | | | |
| | - Number of shares [Refer note 10] | 58,582,470 | 11,716,194 | 58,582,470 | 11,716,194 | 11,716,194 |
| | - Percentage of shareholding | 49.04 | 49.04 | 49.04 | 49.04 | 49.04 |
| 22. | Promoters and promoter group shareholding | | | | | |
| (a) | Pledged / encumbered | | | | | |
| | Number of shares [Refer note 10] | - | - | - | - | - |
| | Percentage of shares (as a % of the total shareholding of promoter and promoter group) | - | - | - | - | - |
| | Percentage of shares (as a % of the total share capital of the company) | - | - | - | - | - |
| (b) | Non encumbered | | | | | |
| | Number of shares [Refer note 10] | 60,868,345 | 12,173,969 | 60,868,345 | 12,173,969 | 12,173,969 |
| | Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |
| | Percentage of shares (as a % of the total share capital of the company) | 50.96 | 50.96 | 50.96 | 50.96 | 50.96 |

| Disclosure of balance sheet items as per clause 41 (V)(h) of the listing agreement | | | Rs. in Crores | |
|---|---|-------------------------|-------------------------|--|
| S.No. | PARTICULARS | As at | | |
| | | 30.09.2010 (Audited) | 30.09.2009 (Audited) | |
| | SOURCES OF FUNDS | | | |
| 1. | Shareholders' funds | | | |
| | (a) Share capital | 23.89 | 23.89 | |
| | (b) Reserves and surplus | 437.07 | 907.09 | |
| 2. | Loan funds | 460.96 | 930.98 | |
| 3. | Deferred tax liability, net | 490.96 | 26.09 | |
| | | - | 4.41 | |
| | TOTAL | 951.92 | 961.48 | |
| | APPLICATION OF FUNDS | | | |
| 1. | Fixed assets | 299.24 | 280.70 | |
| 2. | Investments | 430.75 | 454.06 | |
| 3. | Deferred tax asset, net | 5.00 | - | |
| 4. | Current assets, loans and advances | | | |
| | (a) Inventories | 364.68 | 245.44 | |
| | (b) Sundry debtors | 41.89 | 56.38 | |
| | (c) Cash and bank balances | 34.14 | 45.52 | |
| | (d) Other current assets | 12.13 | 12.12 | |
| | (e) Loans and advances | 255.39 | 215.57 | |
| | | 708.23 | 575.03 | |
| | Less: Current liabilities and provisions | | | |
| | (a) Liabilities | 392.41 | 304.03 | |
| | (b) Provisions | 98.89 | 58.25 | |
| | | 491.30 | 362.28 | |
| | Net Current Assets | 216.93 | 212.75 | |
| | Miscellaneous expenditure (not written off or adjusted) | - | 13.97 | |
| | TOTAL | 951.92 | 961.48 | |

Notes:

- The primary business segment of the Company is "Foods", comprising bakery and dairy products. As the Company operates in a single primary business segment, disclosure under Clause 41 of the listing agreement is not applicable.
- The above statement has been prepared on the same accounting policies as those followed in the annual financial results for the year ended 31 March 2010.
- The recognition and measurement principles as mentioned in Accounting Standard 25 - 'Interim Financial Reporting' issued by the Institute of Chartered Accountants of India have been adopted in the preparation of these Financial Statements.
- Ratios have been computed as follows:
 - Debt equity ratio = Debt / Net worth
 [Debt: Long term secured loans + Long term unsecured loans]
 [Net worth: Equity share capital + Reserves & Surplus - Miscellaneous expenditure to the extent not written off]
 - Debt service coverage ratio = Earnings before interest and tax / (Interest expense during the period + Principal repayment during the period)
 - Interest service coverage ratio = Earnings before interest and tax / Interest expense during the period
 [Earnings before interest and tax: Profit from ordinary activities before tax + Interest expense]
- Security created and maintained extends to first mortgage of identified immovable property and first charge on movable assets restricted to Inventories and Plant & Machinery of an aggregate value of Rs. 636.68 crores representing 1.57 times of outstanding debentures as at 30 September 2010.
- Exceptional item represents amount paid under voluntary retirement scheme.
- Unaudited consolidated numbers for the six months ended 30 September 2010 are - (i) Turnover: Rs.2,185.54 crores (Sep-09: Rs.1,763.52 crores); (ii) Profit after tax: Rs.55.11 crores (Sep-09: Rs.100.08 crores) and (iii) Earnings per share: Rs.4.60 (Sep-09: Rs.8.38) basic and diluted.
- The above results of the Company on standalone basis have been audited by the statutory auditors.
- As on 1 October 2010, there were no investor complaints outstanding. Six complaints were received and resolved during the quarter under review.
- The Annual General Meeting was held on 9 August 2010, at which the shareholders of the Company approved the sub-division of equity shares. A share of face value of Rs 10 each has been subdivided into 5 equity shares of face value of Rs 2 each. The effective date for the sub-division was 10 September 2010. In compliance with AS - 20, the disclosure of earnings per share for the quarter and period ended 30 September 2010 and 30 September 2009 and for the year ended 31 March 2010 has been arrived at after giving effect to the above sub-division.
- Comparative figures have been regrouped / reclassified wherever necessary to conform to current period presentation.
- The above results and this release have been reviewed by the audit committee of the board and approved by the Board of Directors on 10 November 2010.

On behalf of the Board
For Britannia Industries Limited

Place : Mumbai
Date : 10 November 2010

Vinita Bali
Managing Director